WHAT IS CLAIMED IS:

1. A glycopeptide substituted at the C-terminus with a substituent that comprises two or more carboxy groups; or a pharmaceutically acceptable salt, or stereoisomer, or prodrug thereof; provided the glycopeptide is not 1) teicoplanin A2 substituted at the C-terminus with a nitrogen-linked glutamic acid, 2) teicoplanin aglycon (TD) substituted at the C-terminus with a nitrogen-linked glutamic acid; or 3) a compound of formula II:

- a) wherein NR¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen;
 R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is hydrogen;
- b) wherein NR^{17} is nitrogen-linked aspartic acid; R^{18} is hydrogen; R^{19} is hydrogen; R^{20} is 2-(9-hydroxydecylamino)ethyl; and R^{21} is hydrogen;
- c) wherein R¹⁷ is 1,4-dicarboxybutyl; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is hydrogen:

- d) wherein NR¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is -CH₂-N-(D-glucamine);
- e) wherein R¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-[4-(4-chlorobenzyloxy)benzylamino]ethyl; and R²¹ is hydrogen;
- f) wherein NR¹⁷ is 5-(2-carboxypyrrolidin-1-ylcarbonyl)-5-(2-carboxy-3-phenylpropylamino)pentylamino; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is hydrogen;
- g) wherein NR¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is -CH₂-N-(*N*-CH₃-D-glucamine);
- h) wherein NR¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(decylamino)ethyl; and R²¹ is N-[2-(2-hydroxyethoxy)ethyl]-aminomethyl; or
- i) wherein NR¹⁷ is nitrogen-linked aspartic acid; R¹⁸ is hydrogen; R¹⁹ is hydrogen; R²⁰ is 2-(4-isobutylbenzyl)ethyl; and R²¹ is N-[2-(2-hydroxyethoxy)ethyl]aminomethyl.
- 2. The glycopeptide of claim 1 wherein the substituent comprises two carboxy groups.
- 3. The glycopeptide of claim 2 wherein the substituent is a nitrogen-linked aspartic acid or a nitrogen linked glutamic acid.

4. The glycopeptide of claim 1 which is a compound of formula I:

wherein:

 R^1 is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkyl, substituted cycloalkenyl, aryl, heteroaryl, heterocyclic and $-R^a-Y-R^b-(Z)_x$; or R^1 is a saccharide group optionally substituted with $-R^a-Y-R^b-(Z)_x$, R^f , $-C(O)R^f$, or $-C(O)-R^a-Y-R^b-(Z)_x$;

 $R^2 \ is \ hydrogen \ or \ a \ saccharide \ group \ optionally \ substituted \ with \\ -R^a-Y-R^b-(Z)_x, \ R^f, \ -C(O)R^f, \ or \ -C(O)-R^a-Y-R^b-(Z)_x;$

R³ is a nitrogen-linked, oxygen-linked, or sulfur-linked substituent comprising two or more carboxy groups;

 R^4 is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, $-R^a-Y-R^b-(Z)_x$, $-C(O)R^d$ and a saccharide group optionally substituted with $-R^a-Y-R^b-(Z)_x$, R^f , $-C(O)R^f$, or $-C(O)-R^a-Y-R^b-(Z)_x$;

 R^5 is selected from the group consisting of hydrogen, halo, $-CH(R^c)-NR^cR^c$, $-CH(R^c)-NR^cR^c$, $-CH(R^c)-NR^cR^c$, $-CH(R^c)-NR^c-Ra-C(=O)-R^x$, and $-CH(R^c)-NR^c-Ra-Y-R^b-(Z)_x$;

 R^6 is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, $-R^a-Y-R^b-(Z)_x$, $-C(O)R^d$ and a saccharide group optionally substituted with $-NR^c-R^a-Y-R^b-(Z)_x$, or R^5 and R^6 can be joined, together with the atoms to which they are attached, form a heterocyclic ring optionally substituted with $-NR^c-R^a-Y-R^b-(Z)_x$;

 R^7 is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkenyl, substituted alkynyl, $-R^a - Y - R^b - (Z)_x$, and $-C(O)R^d$;

R⁸ is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic;

R⁹ is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic;

R¹⁰ is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic; or R⁸ and R¹⁰ are joined to form -Ar¹-O-Ar²-, where Ar¹ and Ar² are independently arylene or heteroarylene;

R¹¹ is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic, or R¹⁰ and R¹¹ are joined, together with the carbon and nitrogen atoms to which they are attached, to form a heterocyclic ring;

 R^{12} is selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkenyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl, heterocyclic, $-C(O)R^d$, $-C(NH)R^d$, $-C(O)NR^cR^c$, $-C(O)OR^d$, $-C(NH)NR^cR^c$ and $-R^a-Y-R^b-(Z)_x$,

or R¹¹ and R¹² are joined, together with the nitrogen atom to which they are attached, to form a heterocyclic ring;

R¹³ is selected from the group consisting of hydrogen or -OR¹⁴;

R¹⁴ is selected from hydrogen, -C(O)R^d and a saccharide group;

each R^a is independently selected from the group consisting of alkylene, substituted alkylene, alkenylene, substituted alkynylene and substituted alkynylene;

each R^b is independently selected from the group consisting of a covalent bond, alkylene, substituted alkylene, alkenylene, substituted alkynylene, alkynylene and substituted alkynylene, provided R^b is not a covalent bond when Z is hydrogen;

each R^c is independently selected from the group consisting of hydrogen, alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl, heterocyclic and $-C(O)R^d$;

each R^d is independently selected from the group consisting of alkyl, substituted alkyl, alkenyl, substituted alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl and heterocyclic;

R^e is a saccharide group;

each R^f is independently alkyl, substituted alkyl, alkenyl, substituted alkenyl, alkynyl, substituted alkynyl, cycloalkyl, substituted cycloalkyl, cycloalkenyl, substituted cycloalkenyl, aryl, heteroaryl, or heterocyclic;

Rx is an N-linked amino saccharide or an N-linked heterocyclic;

 $X^{1},\,X^{2}$ and X^{3} are each independently selected from hydrogen or chloro;

each Y is independently selected from the group consisting of oxygen, sulfur,

$$-S-S-, -NR^{\circ}-, -S(O)-, -SO_{2}-, -NR^{\circ}C(O)-, -OSO_{2}-, -OC(O)-, -NR^{\circ}SO_{2}-,$$

$$-C(O)NR^{c}-, -C(O)O-, -SO_{2}NR^{c}-, -SO_{2}O-, -P(O)(OR^{c})O-, -P(O)(OR^{c})NR^{c}-, -P(O)(OR^{c})NR^{c}$$

$$-OP(O)(OR^c)O^-, -OP(O)(OR^c)NR^c-, -OC(O)O^-, -NR^cC(O)O^-, -NR^cC(O)NR^c-, -OC(O)O^-, -NR^cC(O)O^-, -OC(O)O^-, -OC(O)$$

$$-OC(O)NR^{c}$$
-, $-C(=O)$ -, and $-NR^{c}SO_{2}NR^{c}$ -;

each Z is independently selected from hydrogen, aryl, cycloalkyl, cycloalkenyl, heteroaryl and heterocyclic;

n is 0, 1 or 2; and

x is 1 or 2;

or a pharmaceutically acceptable salt, or stereoisomer, or prodrug thereof.

- 5. The glycopeptide of claim 4 wherein R^1 is a saccharide group optionally substituted with $-R^a-Y-R^b-(Z)_x$, R^f , $-C(O)R^f$, or $-C(O)-R^a-Y-R^b-(Z)$.
- 6. The glycopeptide of claim 4 wherein R¹ is a saccharide group of the formula:

wherein R^{15} is $-R^a-Y-R^b-(Z)_x$, R^f , $-C(O)R^f$, or $-C(O)-R^a-Y-R^b-(Z)_x$; and R^{16} is hydrogen or methyl.

- 7. The glycopeptide of claim 6 wherein R^{15} is $-CH_2CH_2-NH-(CH_2)_9CH_3$;
- $-CH_{2}CH_{2}CH_{2}-NH-(CH_{2})_{8}CH_{3}; -CH_{2}CH_{2}CH_{2}CH_{2}-NH-(CH_{2})_{7}CH_{3};$
- -CH₂CH₂-NHSO₂-(CH₂)₉CH₃; -CH₂CH₂-NHSO₂-(CH₂)₁₁CH₃;
- $-CH_{2}CH_{2}-S-(CH_{2})_{8}CH_{3}; -CH_{2}CH_{2}-S-(CH_{2})_{9}CH_{3}; -CH_{2}CH_{2}-S-(CH_{2})_{10}CH_{3}; \\$
- -CH₂CH₂CH₂-S-(CH₂)₈CH₃; -CH₂CH₂CH₂-S-(CH₂)₉CH₃; -CH₂CH₂CH₂-S-(CH₂)₃-CH=CH-(CH₂)₄CH₃ (trans); -CH₂CH₂CH₂CH₂-S-(CH₂)₇CH₃;
- $-CH_{2}CH_{2}-S(O)-(CH_{2})_{9}CH_{3}; -CH_{2}CH_{2}-S-(CH_{2})_{6}Ph; -CH_{2}CH_{2}-S-(CH_{2})_{8}Ph;$
- -CH₂CH₂CH₂-S-(CH₂)₈Ph; -CH₂CH₂-NH-CH₂-4-(4-Cl-Ph)-Ph;
- $-CH_{2}CH_{2}-NH-CH_{2}-4-[4-(CH_{3})_{2}CHCH_{2}-]-Ph; -CH_{2}CH_{2}-NH-CH_{2}-4-(4-CF_{3}-Ph)-Ph; \\$
- -CH₂CH₂-S-CH₂-4-(4-Cl-Ph)-Ph; -CH₂CH₂-S(O)-CH₂-4-(4-Cl-Ph)-Ph;
- -CH₂CH₂CH₂-S-CH₂-4-(4-Cl-Ph)-Ph; -CH₂CH₂CH₂-S(O)-CH₂-4-(4-Cl-Ph)-Ph;

 $-CH_{2}CH_{2}-S-CH_{2}-4-[3,4-di-Cl-PhCH_{2}O-)-Ph; -CH_{2}CH_{2}-NHSO_{2}-CH_{2}-4-[4-(4-Ph)-Ph]-Ph; -CH_{2}CH_{2}CH_{2}-NHSO_{2}-CH_{2}-4-(4-Cl-Ph)-Ph; \\ -CH_{2}CH_{2}CH_{2}-NHSO_{2}-CH_{2}-4-(Ph-C\equiv C-)-Ph; -CH_{2}CH_{2}CH_{2}-NHSO_{2}-4-(4-Cl-Ph)-Ph; \\ or -CH_{2}CH_{2}CH_{2}-NHSO_{2}-4-(naphth-2-yl)-Ph.$

- 8. The glycopeptide of claim 6 wherein R³ comprises two carboxy groups.
- 9. The glycopeptide of claim 8 wherein R³ is a nitrogen-linked aspartic acid or a nitrogen linked glutamic acid.
- 10. The glycopeptide of claim 6 wherein R³ is a nitrogen-linked radical of formula III:

wherein R^g is a saccharide group.

- 11. The glycopeptide of claim 10 wherein R^g is N-(D-glucamine) or N-(D-glucosamine).
- 12. The glycopeptide of claim 4 which is a compound of formula II:

$$R^{19}$$
 $N-R^{20}$
 R^{10}
 $N-R^{20}$
 $N-$

wherein:

R¹⁷ is a dicarboxy-substituted alkyl group having from 3 to 10 carbon atoms;

R¹⁸ is selected from the group consisting of hydrogen and alkyl;

R¹⁹ is hydrogen;

 R^{20} is $-R^a-Y-R^b-(Z)_x$;

R²¹ is hydrogen

R^a is selected from the group consisting of alkylene, substituted alkylene, alkenylene, substituted alkynylene and substituted alkynylene;

R^b is selected from the group consisting of a covalent bond, alkylene, substituted alkylene, alkenylene, substituted alkenylene, alkynylene and substituted alkynylene, provided R^b is not a covalent bond when Z is hydrogen;

Y is selected from the group consisting of sulfur, -S(O)- and $-SO_2$ -; each Z is independently selected from hydrogen, aryl, cycloalkyl, cycloalkenyl, heteroaryl and heterocyclic; and

x is 1 or 2;

or a pharmaceutically acceptable salt, or stereoisomer, or prodrug thereof.

- 13. A pharmaceutical composition comprising a pharmaceutically acceptable carrier and a therapeutically effective amount of a compound of claim 1.
- 14. The pharmaceutical composition of Claim 13, which comprises a cyclodextrin.
- 15. A method of treating a mammal having a bacterial disease, the method comprising administering to the mammal a therapeutically effective amount of a glycopeptide of claim 1.
- 16. A method of treating a mammal having a bacterial disease, the method comprising administering to the mammal a therapeutically effective amount of a glycopeptide of claim 4.
- 17. A method of treating a mammal having a bacterial disease, the method comprising administering to the mammal a therapeutically effective amount of a glycopeptide of claim 12.
- 18. A method of treating a mammal having a bacterial disease, the method comprising administering to the mammal a therapeutically effective amount of a pharmaceutical composition of claim 13.